

# ANNUAL REPORT

2013–14



University of Colorado  
Foundation



# To Our Donors, Friends and Colleagues



I appreciate this opportunity to reflect on the progress made this past year and the many shared achievements of the University of Colorado and the University of Colorado Foundation. More than 46,000 donors gave \$148.9 million through the University of Colorado Foundation, establishing a new annual milestone for donor support. This giving comprises a significant component of the nearly \$300 million of private support for CU in fiscal year 2014, a new record.

These gifts provide ongoing benefits throughout and beyond CU's campuses, benefits that support students, faculty research, campus facilities and the communities we serve. Funds transferred to the University by the Foundation during fiscal year 2014 totaled \$125.3 million.

As of June 30, 2014, the Foundation's assets totaled \$1.57 billion, primarily comprised of investments totaling \$1.42 billion. Total managed endowments were \$1.06 billion. The return on the Foundation's Long-Term Investment Plan (LTIP) for fiscal year 2014 was +19.1%.

This has been a year of significant transition for the University of Colorado Foundation, as front-line fundraising activities and employees shifted from the CU Foundation to the university under its new Advancement structure. This restructuring has allowed fundraisers and support staff to become increasingly aligned with campus strategic priorities, initiatives, programs and donors.

The Foundation remains the fiduciary of gift assets, managing the investment portfolio as well as receiving and receipting new gifts and distributing gifts to the university consistent with donor wishes. The Foundation continues to be committed to providing exceptional service both to donors and to our CU Advancement partners.

Along the way, we have had new challenges to work through—including a new operating agreement that will refine the accountabilities in this new structure. In addition, Rick Lawrence, the Foundation's former president and chief executive officer, left the organization in late 2013. Since early 2014, the Foundation benefited from the services of Katie MacWilliams, who served as its interim executive director, bringing more than 30 years of finance experience across various industries and with major corporations to this interim role. On Nov. 6, 2014, the Foundation announced that Jack Finlaw would be joining as its new president and chief executive officer.

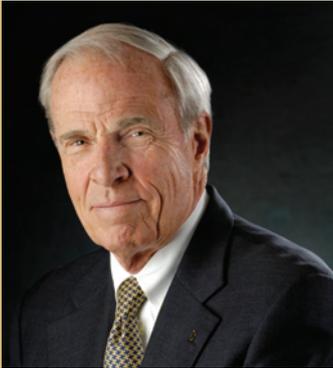
It has been a privilege to have served the CU Foundation as chair of its Board of Directors these past two years. Recently, Jim Linfield was unanimously elected by the Foundation board to serve as its chair for the next two years. Also, Barb Duran has returned to the Foundation with responsibility for board and trustee relations. The Foundation's mission of supporting CU and its donors remains the same as we steward donor gifts to ensure their impact on the people, places, and programs throughout the university.

Sincerely,

A handwritten signature in black ink that reads "Carl 'Spike' Eklund". The signature is fluid and cursive, with a large initial 'C'.

**Carl "Spike" Eklund ('67, '71)**  
Chairman, CU Foundation Board of Directors

# Dear Friends



Fundraising is a team sport. The success we have seen in attracting private support to CU in recent years results from teamwork across the organization. Donors, volunteers, leadership and staff all contribute to our team, which continues to grow and develop. The changes we have made to our Advancement operations demand not only organizational change, but also a new outlook.

I am particularly excited by some of the new faces joining us in key positions. They bring a wealth of knowledge and experience from some of the top institutions in the country. Johnnie Ray was named vice president for advancement earlier this year. He has more than 35 years of experience in all facets of university advancement, and has led fundraising operations at the University of Texas-Austin and Emory University.

Additionally, he has served as president of two university foundations, at Arizona State University and the University of Tennessee. Johnnie has been coordinating our fundraising efforts across our campuses, collaborating with a new and talented group of leaders.

Scott Arthur leads fundraising at the CU Anschutz Medical Campus. Before coming to CU, he honed his craft at Nationwide Children's Hospital and, before that, as a major gifts officer at the Mayo Clinic. Scott's right-hand man, Jim Hodge, also comes to us from the Mayo Clinic, where he was responsible for its major gifts program and had an impressive track record of success.

Our most recent addition to our campus efforts is Aaron Conley, who will lead fundraising efforts on our Boulder campus. He comes to us from the University of Texas-Dallas, where he was one of the most successful fundraisers in the entire University of Texas system, which is high praise.

Lisa Feldman comes to us from UCLA, where the strong skills she developed directing their annual giving program will prove equally valuable in the same role at CU. We are also fortunate to have Laura Dean join us from the University of Texas-Austin to run our gift planning and leadership giving efforts.

A familiar face at CU has taken on a new and important role. Cheryl Kisling is now a major gifts officer in the Office of the President, working with Marcy and me to engage some of our top prospects and donors. She already has had a substantial impact.

The common thread here is that our team comes to us from some of the top institutions in the country. Many of those are peers that we aspire to match in our fundraising success. With the experience and expertise of our new team, I fully expect we will do so. This annual report demonstrates our success over the past year. With the team we have assembled, I expect future annual reports will detail even greater success in the years to come.

Sincerely,

A handwritten signature in black ink, appearing to read "Bruce D. Benson". The signature is fluid and cursive, with a long horizontal stroke at the end.

**Bruce D. Benson**  
President, University of Colorado

**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
University of Colorado Foundation  
Boulder, Colorado

We have audited the accompanying consolidated financial statements of the University of Colorado Foundation (a Colorado non-profit corporation), which are comprised of the consolidated statements of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

**MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**OPINION**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Colorado Foundation as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*EKS&H LLLP*

EKS&H LLLP

December 1, 2014  
Denver, Colorado

# Consolidated Statement of Financial Position

As of June 30,	2014	2013
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents (Note 2)	\$ 17,291,220	\$ 15,032,323
Accounts receivable, net	486,558	48,659
Contributions receivable, net (Note 3)	19,296,807	15,603,372
Other assets	443,702	465,833
Total current assets	37,518,287	31,150,187
<b>Non-current assets:</b>		
Contributions receivable, net (Note 3)	57,795,366	43,213,518
Investments (Notes 4, 5)	1,422,714,653	1,203,985,957
Assets held under split-interest agreements (Notes 4, 7)	45,527,375	41,288,193
Beneficial interest in charitable trusts held by others (Notes 4, 7)	6,143,369	5,543,205
Property and equipment, net (Note 8)	1,060,040	2,685,162
Total non-current assets	1,533,240,803	1,296,716,035
Total assets	\$1,570,759,090	\$1,327,866,222
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued liabilities	\$ 865,468	\$ 2,749,475
Accounts payable and accrued liabilities — University	8,294,028	5,994,695
Liabilities under split-interest agreements (Note 7)	2,998,302	2,718,251
Custodial funds (Note 2)	9,240,436	8,088,851
Capital lease liability (Note 10)	256,060	951,093
Total current liabilities	21,654,294	20,502,365
<b>Non-current liabilities:</b>		
Funds held in trust for others	2,730,537	2,369,495
Liabilities under split-interest agreements, net of current portion (Note 7)	18,349,416	16,868,393
Custodial funds, net of current portion (Note 2)	324,769,248	270,842,273
Capital lease liability, net of current portion (Note 10)	—	257,303
Total non-current liabilities	345,849,201	290,337,464
Total liabilities	367,503,495	310,839,829
Commitments and contingencies (Notes 9, 13, 14)		
<b>Net assets: (Notes 6, 11, 12)</b>		
Unrestricted:		
Designated	39,533,882	33,845,597
Undesignated	34,911,279	33,452,307
Total unrestricted	74,445,161	67,297,904
Temporarily restricted	702,077,690	551,738,137
Permanently restricted	426,732,744	397,990,352
Total net assets	1,203,255,595	1,017,026,393
Total liabilities and net assets	\$1,570,759,090	\$1,327,866,222

See accompanying notes to consolidated financial statements.

# Consolidated Statement of Activities

Year Ended June 30, 2014	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Support and revenue:</b>				
Contributions (Note 2)	\$ 3,228,724	\$ 120,330,830	\$ 25,338,338	\$ 148,897,892
Net investment return (Notes 2, 5)	24,677,143	136,582,653	(53,323)	161,206,473
Development service fees from custodial investments (Note 15)	15,121,387	(12,198,667)	–	2,922,720
Change in value of split-interest agreements (Note 7)	3,971	701,510	2,655,287	3,360,768
Other revenue	549,552	67,181	24,644	641,377
Net change in endowments below historical gift value (Notes 6, 11)	6,665	(6,665)	–	0
Other changes in net assets	(1,786,845)	1,009,399	777,446	0
Net assets released from purpose restrictions (Notes 2, 6, 11, 12)	96,146,688	(96,146,688)	–	0
Total support and revenue	137,947,285	150,339,553	28,742,392	317,029,230
<b>Distributions and expenses:</b>				
Gifts and income distributed and applied	109,171,590	–	–	109,171,590
Supporting services:				
Development (Note 2)	16,539,708	–	–	16,539,708
Administrative	5,088,730	–	–	5,088,730
Total supporting services	21,628,438	–	–	21,628,438
Total distributions and expenses	130,800,028	–	–	130,800,028
Total change in net assets	7,147,257	150,339,553	28,742,392	186,229,202
Net assets, beginning of year	67,297,904	551,738,137	397,990,352	1,017,026,393
Net assets, end of year	\$ 74,445,161	\$702,077,690	\$426,732,744	\$ 1,203,255,595

See accompanying notes to consolidated financial statements.

# Consolidated Statement of Activities

Year Ended June 30, 2013	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Support and revenue:</b>				
Contributions (Note 2)	\$ 15,361	\$ 88,445,223	\$ 39,158,743	\$ 127,619,327
Net investment return (Notes 2, 5)	12,584,023	84,584,925	128,909	97,297,857
Development service fees from custodial investments (Note 15)	14,762,756	(12,238,055)	–	2,524,701
Development service fees from the University (Note 15)	5,100,000	–	–	5,100,000
Change in value of split-interest agreements (Note 7)	3,187	1,061,903	1,792,124	2,857,214
Other revenue	919,993	(16,296)	53,006	956,703
Net change in endowments below historical gift value (Notes 6, 11)	190,128	(190,128)	–	–
Other changes in net assets	(1,589,852)	(5,047,878)	6,637,730	–
Net assets released from purpose restrictions (Notes 2, 6, 11, 12)	113,168,214	(113,168,214)	–	–
<b>Total support and revenue</b>	<b>145,153,810</b>	<b>43,431,480</b>	<b>47,770,512</b>	<b>236,355,802</b>
<b>Distributions and expenses:</b>				
Gifts and income distributed and applied	116,341,901	–	–	116,341,901
Supporting services:				
Development (Note 2)	16,059,219	–	–	16,059,219
Administrative	8,694,470	–	–	8,694,470
<b>Total supporting services</b>	<b>24,753,689</b>	<b>–</b>	<b>–</b>	<b>24,753,689</b>
<b>Total distributions and expenses</b>	<b>141,095,590</b>	<b>–</b>	<b>–</b>	<b>141,095,590</b>
Total change in net assets	4,058,220	43,431,480	47,770,512	95,260,212
Net assets, beginning of year	63,239,684	508,306,657	350,219,840	921,766,181
Net assets, end of year	\$67,297,904	\$ 551,738,137	\$397,990,352	\$1,017,026,393

See accompanying notes to consolidated financial statements.

# Consolidated Statements of Cash Flows

As of June 30,	2014	2013
<b>Cash flows from operating activities:</b>		
Change in net assets:	\$ 186,229,202	\$ 95,260,212
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization expense	595,452	611,430
Transfer of property and equipment to the University	1,392,358	–
Net realized and unrealized gains	(156,363,403)	(88,967,401)
Change in beneficial interest in charitable trusts held by others	(600,164)	(264,837)
Permanently restricted contributions	(25,338,338)	(39,158,743)
Change in value of split-interest agreements	(3,360,768)	(2,857,214)
Other changes in operating assets and liabilities:		
Accounts receivable	(437,899)	275,164
Contributions receivable, net	(18,275,283)	(833,961)
Other assets	22,131	(184,377)
Accounts payable and accrued liabilities (including University)	415,326	(262,068)
Custodial funds	55,078,560	31,410,010
Deferred revenue	–	(375,000)
Funds held in trust for others	361,042	210,567
Net cash provided by (used in) operating activities	39,718,216	(5,136,218)
<b>Cash flows from investing activities:</b>		
Net purchases of investments	(62,365,293)	(50,693,112)
Net contributions under split-interest agreements	3,880,962	22,769,590
Purchase of property and equipment	(362,688)	(1,248,185)
Net cash (used in) investing activities	(58,847,019)	(29,171,707)
<b>Cash flows from financing activities:</b>		
Permanently restricted contributions	25,338,338	39,158,743
Payments on split-interest agreement obligations	(2,998,302)	(2,718,251)
Payments on capital lease liability	(952,336)	(826,622)
Net cash provided by financing activities	21,387,700	35,613,870
Net increase in cash and cash equivalents	2,258,897	1,305,945
Cash and cash equivalents, beginning of year	15,032,323	13,726,378
Cash and cash equivalents, end of year	\$ 17,291,220	\$ 15,032,323
<b>Supplemental disclosures:</b>		
Cash paid for interest	\$ 83,687	\$ 179,201

See accompanying notes to consolidated financial statements.

## 1. ORGANIZATION

The University of Colorado Foundation (the "Foundation") was incorporated in 1967 and was authorized by the Board of Regents of the University of Colorado ("Regents") to solicit, receive, hold, invest, and transfer funds for the benefit of the University of Colorado (the "University"). In fiscal year 2013, the Foundation received fee revenue from the University pursuant to an Agreement for Development Services between Regents and the Foundation that has been renewed annually (Note 15). In fiscal year 2014, based on the organizational change noted in the next paragraph, the Agreement for Development Services was terminated. As a result, the Foundation did not receive the same fee revenue from the University in fiscal year 2014.

In May 2013, at the request of the University, the Foundation Board of Directors passed a resolution directing the President/CEO and the staff of the Foundation to cooperate with the University in transitioning fundraising and other advancement activities to the University. Implementation of this request began in July 2013. All fundraising and other advancement employees are now staff at the University. In fiscal year 2014, the Foundation remains the fiduciary of gift assets, managing the investment portfolio as well as receiving and receipting new gifts and distributing gifts to the University consistent with donor wishes. Given the organizational changes that occurred during fiscal year 2014, the University and the Foundation are in the process of finalizing a new Operating Agreement.

In 1998, the Foundation established CU Foundation Holdings, Inc. as a separate tax-exempt entity for the purpose of providing for the acquisition, improvement, operation, maintenance and sale of real and personal property from time to time for the ultimate benefit of the University of Colorado Foundation in furtherance of its charitable purposes. At June 30, 2014 and 2013, there were no property assets held by CU Foundation Holdings, Inc.

In September 2009, the Foundation established CUF Boulder II, LLC, a Colorado limited liability company, whose sole member is the Foundation. It was established for the purpose of purchasing a specific building near the University of Colorado Boulder ("UCB"). At June 30, 2014 and 2013, net property investments held by CUF Boulder II, LLC totaled \$0. On March 1, 2013, UCB purchased these property assets for their net value of \$20,743,280.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Reporting Entity and Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the University of Colorado Foundation, CU Foundation Holdings, Inc., and CUF Boulder II, LLC because the University of Colorado Foundation has both control and an economic interest in each of the organizations. All significant intercompany balances and transactions have been eliminated in consolidation. Collectively, these consolidated entities are hereinafter collectively referred to as the "Foundation" unless otherwise noted.

### Basis of Accounting

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting.

### Financial Statement Presentation

Financial statement presentation follows the requirements of the Financial Accounting Standards Board ("FASB"). The net assets, support and revenue, program services, and supporting services in the accompanying consolidated financial statements are classified based on the existence or absence of donor-imposed restrictions (Note 11). Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

**Unrestricted Net Assets** – Net assets that are generally not subject to donor-imposed restrictions. In general, the unrestricted net assets of the Foundation may be used at the discretion of the Foundation's management and board of directors to support the Foundation's purposes, operations, and mission.

**Temporarily Restricted Net Assets** – Net assets that are subject to donor-imposed restrictions that may or will be met either through actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from purpose restrictions.

**Permanently Restricted Net Assets** – Net assets that are subject to donor-imposed restrictions that are maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on related investments for specific purposes.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of support, revenue, expenses, and distributions during the reporting period. Actual results could differ from those estimates, and those differences could be material.

### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, the Foundation considers all unrestricted cash and highly liquid investments with an initial maturity of three months or less, and that are not held as components of the Foundation's investment portfolio, to be cash equivalents.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Financial Instrument Risk

Potential concentrations of credit risk include cash and cash equivalents, investments, and contributions receivable. The Foundation places temporary cash and money market accounts with creditworthy, high-quality financial institutions. A significant portion of the funds are not insured by the FDIC or related entity. Investments are made primarily by investment managers engaged by the Foundation, and the investments are monitored by management and the Investment Policy Committee of the Board of Directors. Though the market values of investments are subject to fluctuation on a year-to-year basis, management believes that the investment policy is prudent for the long-term welfare of the Foundation. Collection risk associated with contributions receivable is limited due to the large number of contributors comprising the Foundation's contributor base and historical high-collectibility experience.

### Contributions and Contributions Receivable

Contributions are recognized when a donor makes an unconditional promise to give, and are recorded as contributions in the consolidated statements of activities.

Contributions receivable are recorded at their estimated net realizable values, discounted using risk-free interest rates effective at the date of the promise to give, if expected to be collected in more than one year. Amortization of the discount is included in contribution revenue. Subsequent to the initial recording of the contribution receivable, the Foundation uses the allowance method to record amounts estimated to be uncollectible. The allowance is based on the historical collectibility of contributions promised to the Foundation and on management's analysis of specific promises outstanding.

### Donated Property

Donated marketable securities and other non-cash donations, including land, buildings, and equipment, are recorded as contributions at their estimated fair values at the date of donation.

### Investments

The Foundation records investment purchases at cost, or when contributed to the Foundation, at the fair values of the investment assets received at the date of contribution.

Investments in equity securities with readily determinable fair values and all investments in debt securities are stated at their fair values in the consolidated statements of financial position. The fair values of alternative investments publicly traded on national security exchanges are stated at their closing market prices at June 30, 2014 and 2013, respectively. The fair values of alternative investments not publicly traded on national security exchanges represent the Foundation's pro-rata interest in the net assets of each investment and are based on financial information determined and reported by investment managers, subject to review, evaluation, and adjustment by the management of the Foundation, or on the basis of other information developed, obtained, and evaluated periodically by the Foundation. Because of inherent uncertainties in the valuation of alternative investments, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed. Included in the investments portfolio are real estate and note receivable assets. These assets are stated at cost and present value, respectively.

Net investment return reported in the consolidated statements of activities consists of the Foundation's distributive share of interest and dividends, realized and unrealized capital gains and losses generated from the Foundation's investments, less investment and custodial fees and the investment consultant fees. Restricted gains and investment income are generally reported as increases to temporarily restricted net investment return, and upon expiration of the restrictions, are reclassified to unrestricted investment income.

### Property and Equipment

Property and equipment is stated at cost, or fair value if donated, and depreciated over the following estimated useful lives using the straight-line method:

	Estimated useful lives
Furniture, fixtures, equipment, and other	3–7 years
Leasehold and building improvements	5–30 years
Building	15–40 years

Expenditures for maintenance, repairs, and minor replacements are charged to operations, and expenditures for major replacements and betterments in excess of \$5,000 are capitalized.

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If the expected future cash flow from the use of the asset and its eventual disposition is less than the carrying amount of the asset, an impairment loss is recognized and measured using the asset's fair value. No impairment was considered necessary at the end of June 30, 2014 and 2013.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Custodial Funds

The Foundation holds and invests certain endowment and other funds in trust on behalf of the University. The Foundation also holds funds on behalf of a separate non-profit corporation.

Custodial funds held at June 30, 2014 consisted of the following:

	University of Colorado	Other Non-profit	Total
Endowment	\$165,678,508	\$3,446,900	\$169,125,408
Non-endowed	164,872,931	11,345	164,884,276
Total	\$330,551,439	\$3,458,245	\$334,009,684

Custodial funds held at June 30, 2013 consisted of the following:

	University of Colorado	Other Non-profit	Total
Endowment	\$135,294,405	\$2,951,752	\$138,246,157
Non-endowed	140,674,988	9,979	140,684,967
Total	\$275,969,393	\$2,961,731	\$278,931,124

### Fair Value Measurements

The Foundation follows FASB guidance surrounding fair value measurements. This guidance requires use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value (Note 4).

### Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### Development Expenses

In fiscal year 2013, development expenses include the direct fundraising costs incurred by the Foundation on each of the University campuses and its central office. It also includes other activities involved in soliciting contributions such as planned giving, corporate and foundation relations, and annual giving. In fiscal year 2014, development expenses include transfers to the University to support their fundraising costs on each of the University campuses and the central office of Advancement.

### Income Taxes

The University of Colorado Foundation and CU Foundation Holdings, Inc. are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, each entity qualifies for the charitable contribution deduction under Code Section 170 and has been classified as an organization other than a private foundation under Code Sections 509(a)(1), and 509(a)(3), respectively. Accordingly, no provision for income taxes is made for federal, state, or local taxes.

The Foundation applies a more-likely-than-not measurement methodology to reflect the financial statement impact of uncertain tax provisions taken or expected to be taken in a tax return. After evaluating the tax positions taken, none are considered to be uncertain; therefore, no amounts have been recognized as of June 30, 2014 or 2013.

If incurred, interest and penalties associated with tax positions are recorded in the period assessed as general and administrative expenses. No interest or penalties have been assessed as of June 30, 2014 or 2013.

Income from activities not directly related to each entity's tax-exempt purpose is subject to taxation as unrelated business taxable income. During fiscal years 2014 and 2013, the unrelated business income tax liability was immaterial.

Tax years that remain subject to examination include 2010 through the current year for federal and state returns.

CUF Boulder II, LLC is a single-member limited liability company and does not file separate tax returns. Their activity is reported in the Foundation's IRS Form 990, *Return of Organization Exempt From Income Taxes*.

### Subsequent Events

The Foundation has evaluated all subsequent events through the auditors' report date, which is the date the consolidated financial statements were available for issuance.

### 3. CONTRIBUTIONS RECEIVABLE

Contributions receivable, net of allowance for uncollectibles and unamortized discount, are summarized as follows at:

June 30,	2014	2013
Contributions receivable	\$ 87,967,768	\$ 68,601,909
Less allowance for uncollectibles	(8,711,938)	(7,982,207)
Less unamortized discount	(2,163,657)	(1,802,812)
Net contributions receivable	\$ 77,092,173	\$ 58,816,890

Discount rates used by the Foundation to determine the net present value of contributions receivable are based on the duration over which payments are received, and are commensurate with United States Treasury Zero-Coupon Bond rates for the same period. Discount rates used for outstanding contributions receivable range from 0.03% to 5.81%.

Scheduled estimated collections of contributions receivable, net of allowance for uncollectibles and unamortized discount, are as follows at:

June 30,	2014	2013
Amount due in:		
Less than one year	\$ 30,673,062	\$ 24,122,230
One to five years	43,382,888	32,080,139
More than five years	3,036,223	2,614,521
Net contributions receivable	\$ 77,092,173	\$ 58,816,890

Contributions receivable related to long-term purposes, such as for an endowment, are classified as non-current assets due to the long-term nature of the underlying purpose.

### 4. FAIR VALUE MEASUREMENTS

The carrying amounts of cash, receivables, accounts payable, accrued liabilities, and deferred revenue approximate fair value due to the short-term nature of the items. The carrying amounts of contributions receivable due in more than one year and the liabilities associated with split-interest agreements are based on the discounted net present value of the expected future cash flows. The fair value of the Foundation's investments, including custodial funds, are determined based on quoted market price, or in the absence thereof, other third-party and internally developed estimates of fair value using pricing methodologies appropriate in the circumstances.

The Foundation has adopted FASB guidance surrounding fair value measurements. The guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1 – Quoted prices are available in active markets for identical investments as of the reporting date.

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.

Level 3 – Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. These classifications (Levels 1, 2, and 3) are intended to reflect the observability of inputs used in the valuation of investments and are not necessarily an indication of quality, risk, or liquidity.

Accounting Standards Update ("ASU") No. 2009-12, *Investments in Certain Entities that Calculate Net Asset Value per Share*, was issued and adopted by the Foundation. This accounting standard update allows the Foundation to use net asset value ("NAV") per share, or its equivalent ("practical expedient"), such as member units or an ownership interest in partners' capital, to estimate the fair value of an alternative investment and requires additional fair value disclosures for the Foundation's alternative investments.

The following is a description of the valuation methodologies used for assets measured at fair value:

**Equities:** Valued at the closing price reported on the active market on which the individual securities are traded.

**Fixed income:** Valued based on yields currently available on comparable securities of the issuer or other issuers with similar credit ratings.

**Alternative investments:** Value calculated using the NAV per share of the investments.

There were no changes in the valuation methodologies during the years ended June 30, 2014 and 2013.

# Notes

## 4. FAIR VALUE MEASUREMENTS (Continued)

The following table summarizes the Foundation's fair value of assets using fair value hierarchy levels.

As of June 30, 2014:

	Fair Value	Level 1	Level 2	Level 3
<b>Investments</b>				
Cash and cash equivalents	\$ 17,084,292	\$ 17,084,292	\$ -	\$ -
Domestic Equities				
Large Cap	286,750,815	286,750,815	-	-
Small Cap	44,716,070	44,716,070	-	-
Total Domestic Equities	331,466,885	331,466,885	-	-
International Equities				
Europe	164,326,448	164,326,448	-	-
Emerging Markets	107,747,814	107,747,814	-	-
Asia-Pacific	84,909,182	84,909,182	-	-
Other	36,173,427	36,173,427	-	-
Total International Equities	393,156,871	393,156,871	-	-
Fixed Income				
U.S. Government Securities	57,843,607	16,298,649	41,544,958	-
Asset Backed Securities	42,056,894	7,629,155	34,427,739	-
Investment Grade Credit	34,565,618	2,774,238	31,791,380	-
High Yield Credit	4,953,957	1,387,119	3,566,838	-
Non-U.S. Developed	5,548,476	5,548,476	-	-
Emerging Markets	3,121,018	3,121,018	-	-
Net Cash Equivalents	1,628,339	-	1,628,339	-
Other	3,146,716	1,733,899	1,412,817	-
Total Fixed Income	152,864,625	38,492,554	114,372,071	-
Alternative:				
Real Estate	74,274,699	-	-	74,274,699
Private Equity				
Buyout-United States	56,289,514	-	-	56,289,514
Buyout-Global	47,224,049	-	-	47,224,049
Distressed	37,047,779	-	-	37,047,779
Banking	35,010,000	-	35,010,000	-
Total Private Equity	175,571,342	-	35,010,000	140,561,342
Long/Short Hedged Equity	56,402,921	-	-	56,402,921
Absolute Return				
Multi-Strategy	27,120,439	-	-	27,120,439
Opportunistic	78,785,418	-	-	78,785,418
Total Absolute Return	105,905,857	-	-	105,905,857
Venture Capital				
Technology and Life Sciences	60,299,784	-	-	60,299,784
Healthcare	11,185,181	-	-	11,185,181
Other	310,358	-	-	310,358
Total Venture Capital	71,795,323	-	-	71,795,323
Oil and Gas	29,623,348	-	-	29,623,348
Commodities	12,800,913	-	-	12,800,913
Other	581,908	-	362,492	219,416
Total Investments at Fair Value	1,421,528,984	780,200,602	149,744,563	491,583,819
<b>Assets held under split-interest agreements:</b>				
Charitable remainder trusts	43,223,886	43,223,886	-	-
Charitable lead trusts	2,132,432	-	2,132,432	-
Pooled income fund	171,057	171,057	-	-
Total assets held under split-interest agreements	45,527,375	43,394,943	2,132,432	-
Beneficial interest in charitable trusts held by others	6,143,369	-	-	6,143,369
	\$1,473,199,728	\$ 823,595,545	\$151,876,995	\$497,727,188

#### 4. FAIR VALUE MEASUREMENTS (Continued)

The following table summarizes the Foundation's fair value of assets using fair value hierarchy levels.

As of June 30, 2013:

	Fair Value	Level 1	Level 2	Level 3
<b>Investments</b>				
Cash and cash equivalents	\$ 15,511,170	\$ 15,511,170	\$ –	\$ –
Domestic Equities				
Large Cap	218,064,114	218,064,114	–	–
Small Cap	36,061,305	36,061,305	–	–
Total Domestic Equities	254,125,419	254,125,419	–	–
International Equities				
Europe	114,321,010	114,321,010	–	–
Emerging Markets	63,053,740	63,053,740	–	–
Asia–Pacific	56,304,351	56,304,351	–	–
Other	26,047,377	26,047,377	–	–
Total International Equities	259,726,478	259,726,478	–	–
Fixed Income				
U.S. Government Securities	70,891,214	15,445,643	55,445,571	–
Asset Backed Securities	40,422,537	14,632,715	25,789,822	–
Investment Grade Credit	41,063,637	2,438,786	38,624,851	–
High Yield Credit	2,751,364	–	2,751,364	–
Non–U.S. Developed	2,666,351	2,032,321	634,030	–
Emerging Markets	3,732,891	2,845,250	887,641	–
Net Cash Equivalents	1,599,810	1,219,393	380,417	–
Other	3,953,246	2,032,321	1,920,925	–
Total Fixed Income	167,081,050	40,646,429	126,434,621	–
Alternative:				
Real Estate	53,923,116	–	–	53,923,116
Private Equity				
Buyout–United States	53,916,021	–	–	53,916,021
Buyout–Global	41,321,950	–	–	41,321,950
Distressed	34,642,498	–	–	34,642,498
Banking	30,800,000	–	30,800,000	–
Total Private Equity	160,680,469	–	30,800,000	129,880,469
Long/Short Hedged Equity	81,403,189	–	–	81,403,189
Absolute Return				
Multi–Strategy	66,998,641	–	–	66,998,641
Opportunistic	48,583,771	–	–	48,583,771
Total Absolute Return	115,582,412	–	–	115,582,412
Venture Capital				
Technology and Life Sciences	48,710,323	–	–	48,710,323
Healthcare	11,179,042	–	–	11,179,042
Other	312,202	–	–	312,202
Total Venture Capital	60,201,567	–	–	60,201,567
Oil and Gas	26,113,393	–	–	26,113,393
Commodities	7,964,366	–	–	7,964,366
Other	529,537	–	310,121	219,416
Total Investments at Fair Value	1,202,842,166	570,009,496	157,544,742	475,287,928
<b>Assets held under split-interest agreements:</b>				
Charitable remainder trusts	38,978,968	38,978,968	–	–
Charitable lead trusts	2,130,325	–	2,130,325	–
Pooled income fund	178,900	178,900	–	–
Total assets held under split-interest agreements	41,288,193	39,157,868	2,130,325	–
Beneficial interest in charitable trusts held by others	5,543,205	–	–	5,543,205
	\$1,249,673,564	\$ 609,167,364	\$159,675,067	\$480,831,133

In addition to the total investments at fair value, the Foundation holds investment assets at cost or present value at June 30, 2014 and 2013 totaling \$1,185,669 and \$1,143,791, respectively.

## 4. FAIR VALUE MEASUREMENTS (Continued)

The changes in the financial assets for which the Foundation has used Level 3 inputs to determine fair value are as follows:

	Investments	Beneficial Interest in Charitable Trusts Held by Others
June 30, 2013 balance	\$ 475,287,928	\$ 5,543,205
Net realized gains	58,923,764	-
Net unrealized gains	19,610,646	600,164
Interest, dividends, other income/losses	3,149,755	-
Investment management fees	(3,851,872)	-
Purchases	99,711,373	-
Distributions	(161,247,775)	-
June 30, 2014 balance	\$ 491,583,819	\$ 6,143,369

	Investments	Beneficial Interest in Charitable Trusts Held by Others
June 30, 2012 balance	\$ 415,541,497	\$ 5,278,368
Net realized gains	23,251,572	-
Net unrealized gains	28,617,247	569,055
Interest, dividends, other income/losses	4,844,905	-
Investment management fees	(3,033,665)	-
Purchases	68,087,083	8,615
Distributions	(62,020,711)	(312,833)
June 30, 2013 balance	\$ 475,287,928	\$ 5,543,205

Net unrealized gains of \$20,210,809 and \$29,186,302 are included in the net investment return in the accompanying consolidated statements of activities, which are attributable to Level 3 investments, held at June 30, 2014 and 2013, respectively.

Investments in certain entities that calculate net asset value per share are as follows:

Fund Description	Fair Value 6/30/2013	Fair Value 6/30/2014	Unfunded Commitments 6/30/2014	Redemption Frequency	Redemption Notice Period
Real Estate	\$ 53,923,116	\$ 74,274,699	\$ 38,314,516	None	n/a
Private Equity	129,880,469	140,561,342	73,510,211	None	n/a
Long/Short Hedge Funds	81,403,189	56,402,921	1,668,697	Varies	60 to 180 days
Absolute Return Funds	115,582,412	105,905,857	-	Varies	45 to 65 days
Venture Capital	60,201,567	71,795,323	26,481,907	None	n/a
Oil and Gas	26,113,393	29,623,348	5,240,491	None	n/a
Commodities	7,964,366	12,800,913	-	None	n/a
Other	219,416	219,416	-	n/a	n/a
Ending balance	\$ 475,287,928	\$ 491,583,819	\$ 145,215,822		

#### 4. FAIR VALUE MEASUREMENTS (Continued)

**Real Estate** includes private equity funds that focus on real estate assets primarily located in the U.S. These investments are not redeemable. Instead, the nature of the investments in this category is that distributions are received through the liquidation of the underlying assets in the fund. The term of each of these investments ranges from one to ten years. As of June 30, 2014, the fair values of the investments in this category have been estimated using the practical expedient provided by the underlying general partner.

**Private Equity** funds focus on buyout, growth equity, and/or distressed debt. These investments are not readily redeemable but a secondary market does exist. Instead, the nature of the investments in this category is that distributions are received through the liquidation of the underlying assets in the fund. The term of these investments range from 1 to 12 years. As of June 30, 2014, the fair values of the investments in this category have been estimated using the practical expedient provided by the underlying general partner.

**Long/Short Hedge Funds** are funds that can invest both long and short primarily in common stocks. Management of these funds may invest in value, growth, or event-driven equity opportunities and are typically not restricted by market capitalization, sector, or geography. The underlying portfolios may, at times, have a net short position and may utilize leverage. The fair values in this category have been estimated using the net asset value per share of the investments. As of June 30, 2014, all of the investments in this category are eligible for redemption, but such redemptions may require the payment of a fee or be subject to other restrictions at certain time periods.

**Absolute Return Funds** are funds that seek to generate returns through the implementation of specialized strategies that have historically exhibited a low correlation to the broad equity markets. These managers may employ strategies such as long/short equity or credit, distressed debt, merger arbitrage, litigation, direct lending, or event-driven strategies, among others, and the allocation to these strategies may vary over time. As of June 30, 2014, all of the investments in this category are subject to certain lock-up restrictions, which may limit the amount of capital eligible for redemption at certain time periods.

**Venture Capital** includes private equity funds that focus on venture capital. These investments are not readily redeemable but a secondary market does exist. Instead, the nature of the investments in this category is that distributions are received through the liquidation of the underlying assets in the fund. The term of these investments ranges from 0.5 to 12 years. As of June 30, 2014, the fair values of the investments in this category have been estimated using the practical expedient provided by the underlying general partner.

**Oil and Gas** includes private equity funds that focus on the oil and gas sector and energy-focused mezzanine debt. These investments are not redeemable. Instead, the nature of the investments in this category is that distributions are received through the liquidation of the underlying assets in the fund. The term of these investments ranges from one to ten years. As of June 30, 2014, the fair values of the investments in this category have been estimated using the practical expedient provided by the underlying general partner.

**Commodities** may consist of investments related to food products, energy, metals, and other natural resources. These investments are not readily redeemable. Instead, the nature of these investments relies on interest income and principal repayment from loans made to agricultural firms based in North America. The loans are fully collateralized by the underlying agricultural product or commodity. The term of the investment is generally three to five years. As of June 30, 2014, the fair values of the investments in this category have been estimated using the practical expedient provided by the underlying general partner.

## 5. INVESTMENTS

In July 2009, the Foundation entered into an investment advisory agreement with a third party to provide investment management services. The Foundation may terminate this arrangement any time provided it gives 90 days' written notice.

The Foundation's investments include private and publicly held investments, and are structured to provide the financial resources needed to meet the Foundation's charitable objectives. They include a variety of investment products, such as commingled mutual funds and trusts, foreign-domiciled hedge funds, and limited partnerships. Marketable and private alternative investments are exposed to various risks that may cause the reported value of the Foundation's investments to fluctuate from period to period and could result in material changes to the net assets of the Foundation. Investments in equity securities fluctuate in value in response to many factors, such as the activities and financial condition of individual companies, general business and industry market conditions, and the state and perceived direction of the economy. The values of bond investments and other fixed-income securities fluctuate in response to changing interest rates, credit worthiness of issuers, and overall economic policies that impact market conditions. Investments in private equity and real estate funds can fluctuate in response to direct market conditions and other factors that may or may not have a high correlation to overall market direction.

Certain investment managers selected by the Foundation are permitted to use investment strategies and techniques designed to achieve higher investment returns with volatility that may be either higher or lower than traditional strategies, but exhibit lower correlations to major market indices and other asset classes. Strategies and techniques, such as the use of leverage, futures and forward contracts, option agreements, and other derivative instruments create special risks and could increase the impact of adverse security price movements on the Foundation's investment portfolio. Certain investments contain liquidity restrictions ranging from less than one month to more than one year.

Many of the investments held in the portfolio have a management cost component that may or may not be discretely reported, and that can vary depending on the timing of capital investments, life cycle of the fund, accounting methodology followed by the fund, flows of investments and redemptions within the accounting period, and the degree to which a manager charges an incentive fee. Discrete investment management fees are included in the net investment return tables below.

Investments consisted of the following at:

<b>June 30,</b>	<b>2014</b>	<b>2013</b>
Cash and cash equivalents	\$ 17,084,292	\$ 15,511,170
Equities		
Domestic	331,466,885	254,125,419
International	393,158,797	259,726,478
Fixed Income	152,862,699	167,081,050
Alternative:		
Real Estate	75,070,528	54,727,176
Private Equity	175,571,342	160,680,469
Long/Short Hedge Funds	56,402,921	81,403,189
Absolute Return Funds	105,905,857	115,582,412
Venture Capital	71,795,323	60,201,567
Oil and Gas	29,623,348	26,113,393
Commodities	12,800,913	7,964,366
Other	971,748	869,268
<b>Total investments</b>	<b>\$ 1,422,714,653</b>	<b>\$1,203,985,957</b>

## 5. INVESTMENTS (Continued)

Net investment return for the year ended June 30, 2014 consisted of the following:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Net realized gains (losses)	\$ 8,715,560	\$ 54,195,407	\$ (51,873)	\$ 62,859,094
Net unrealized gains (losses)	13,447,603	80,058,156	(1,450)	93,504,309
Interest, dividends, and other income	4,094,050	10,920,651	–	15,014,701
Investment management and custodial fees	(1,580,070)	(8,591,561)	–	(10,171,631)
Net investment return	\$ 24,677,143	\$ 136,582,653	\$ (53,323)	\$ 161,206,473

Net investment return for the year ended June 30, 2013 consisted of the following:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Net realized gains	\$ 6,595,296	\$ 32,406,635	\$ 117,151	\$ 39,119,082
Net unrealized gains	2,107,844	47,740,475	–	49,848,319
Interest, dividends, and other income	4,885,894	10,125,214	11,758	15,022,866
Investment management and custodial fees	(1,005,011)	(5,687,399)	–	(6,692,410)
Net investment return	\$ 12,584,023	\$ 84,584,925	\$ 128,909	\$ 97,297,857

## 6. ENDOWMENTS

Total managed endowments at the Foundation were \$1,063,088,762 and \$885,383,881, respectively, at June 30, 2014 and 2013. Included in these totals are custodial endowments (Note 2) totaling \$169,125,408 and \$138,246,157, respectively, at June 30, 2014 and 2013. Foundation endowments consist of various individual funds established for a variety of purposes.

The composition of endowments (net of custodial endowments) by type of fund as of June 30, 2014 consisted of the following:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ –	\$ 173,291,317	\$ 388,310,828	\$ 561,602,145
Quasi-endowment funds	14,000	301,218,639	–	301,232,639
Board-designated endowment funds	31,128,570	–	–	31,128,570
Total	\$ 31,142,570	\$ 474,509,956	\$ 388,310,828	\$ 893,963,354

The composition of endowments (net of custodial endowments) by type of fund as of June 30, 2013 consisted of the following:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ –	\$ 122,790,730	\$ 364,744,537	\$ 487,535,267
Quasi-endowment funds	14,000	236,953,238	–	236,967,238
Board-designated endowment funds	22,635,219	–	–	22,635,219
Total	\$ 22,649,219	\$ 359,743,968	\$ 364,744,537	\$ 747,137,724

The endowments include donor-restricted endowment funds, quasi-endowments, and board-designated endowment funds. Donor-restricted endowment funds are permanent charitable funds whose principal is treated in accordance with a defined spending policy or which must be preserved in perpetuity as a condition imposed by the donor. Quasi-endowments are those purpose-restricted gifts that are intended to be maintained in perpetuity; however, under specific circumstances defined by the donor, the principal may be invaded fully to meet the defined purpose. Board-designated endowments are unrestricted funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles (“GAAP”), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

## 6. ENDOWMENTS (Continued)

In 2006, the Uniform Law Commission approved the Uniform Prudent Management of Institutional Funds Act of 2006 ("UPMIFA") which governs the investment and management of donor-restricted endowment funds by not-for-profit organizations. In 2008, the State of Colorado enacted UPMIFA and the FASB issued FASB Staff Position ("FSP") No. 117-1, which provides guidance on the net asset classification of donor-restricted endowment funds subject to UPMIFA as well as additional disclosure requirements for both donor-restricted and board-designated endowments.

### Interpretation of Relevant Law

The Board of Directors of the Foundation has interpreted UPMIFA as requiring the preservation of fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent donor stipulations to the contrary. As a result of this interpretation, the Foundation has classified as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purpose of the Foundation and the donor-restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the Foundation; and
- (7) The investment policies of the Foundation.

Changes in endowment net assets for the fiscal year ended June 30, 2014 are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$ 22,649,219	\$ 359,743,968	\$ 364,744,537	\$ 747,137,724
Investment return				
Investment income	370,090	9,831,840	-	10,201,930
Net depreciation (realized and unrealized)	4,660,785	126,660,285	(45,304)	131,275,766
Total investment return	5,030,875	136,492,125	(45,304)	141,477,696
Contributions received	6,350	18,550,676	21,989,452	40,546,478
Appropriation of endowment assets for expenditure	(1,469,768)	(41,923,214)	-	(43,392,982)
Other reclassification and additions	4,925,894	1,646,401	1,622,143	8,194,438
Endowment assets (end of year June 30, 2014)	\$ 31,142,570	\$ 474,509,956	\$ 388,310,828	\$ 893,963,354

Changes in endowment net assets for the fiscal year ended June 30, 2013 are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$ 21,469,036	\$ 307,727,278	\$ 320,784,107	\$ 649,980,421
Investment return				
Investment income	306,405	9,364,568	-	9,670,973
Net depreciation (realized and unrealized)	2,335,735	74,249,579	128,909	76,714,223
Total investment return	2,642,140	83,614,147	128,909	86,385,196
Contributions received	16,365	8,621,788	36,993,129	45,631,282
Appropriation of endowment assets for expenditure	(1,496,732)	(37,281,031)	-	(38,777,763)
Other reclassification and additions	18,410	(2,938,214)	6,838,392	3,918,588
Endowment assets (end of year June 30, 2013)	\$ 22,649,219	\$ 359,743,968	\$ 364,744,537	\$ 747,137,724

## 6. ENDOWMENTS (Continued)

### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, accumulated deficiencies of this nature are reported in unrestricted net assets and were \$0 and \$6,665 in June 30, 2014 and 2013, respectively (Note 11). These deficiencies resulted from unfavorable market fluctuations. Disclosure of these deficiencies is required under GAAP; however, there is no legal obligation for the Foundation to fund these deficiencies.

### Return Objective and Risk Parameters

The Foundation has adopted an investment policy for endowment assets with an objective to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain purchasing power of the endowment assets. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce an average annual total return in excess of a Policy Index, net of investment management expenses, over a rolling five-year period. The Policy Index is a blend of 40% Russell 3000 index, 40% MSCI EAFE, and 20% Barclay's Capital Aggregate Bond Index. The risk objective is to attain a risk level (as measured by standard deviation over a rolling five-year period) below the Policy Index.

### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places an emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

### Spending Policy

The Foundation's policy, as approved by the Board of Directors, is to appropriate for distribution each year the greater of: (A) four percent (4%) of the current market value of the endowment, or (B) four point five percent (4.5%) of the endowment's trailing thirty-six (36) month average fair market value. Distributions are appropriated monthly. This policy has not changed for the fiscal years presented. The policy is intended to be consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional growth through new gifts and investment return.

## 7. SPLIT-INTEREST AGREEMENTS

The Foundation follows the provisions of the American Institute of Certified Public Accountants ("AICPA") audit and accounting guide, Not-For-Profit Organizations, which requires the recording of all unconditional, irrevocable split-interest agreements under which the Foundation is entitled to receive a benefit. With the exception of charitable gift annuities, split-interest agreements are carried out through the formation of charitable trusts, the trustees of which may be either the Foundation or third parties such as commercial banks. A summary of the Foundation's split-interest agreements follows.

### Charitable Gift Annuities

The Foundation has entered into several charitable gift annuity contracts. These contracts require the Foundation to make fixed payments to the beneficiaries over their lifetimes. Under a charitable gift annuity contract, the assets received by the Foundation are immediately available for use by the Foundation, and as such, are not held in trust separately from other investments of the Foundation. The obligation to make periodic disbursements to the beneficiaries becomes a general obligation of the Foundation. On the date each charitable gift annuity was established, the Foundation recorded a contribution equal to the difference between the amount transferred from the donor and the present value of the future cash flows expected to be paid to the specified beneficiaries using a discount rate equal to the then current Applicable Federal Rate.

The Foundation has a liability for Charitable Gift Annuities of \$684,807 and \$727,710 as of June 30, 2014 and 2013, respectively.

## 7. SPLIT-INTEREST AGREEMENTS (Continued)

### Charitable Trusts Held by the Foundation

**Charitable Remainder Trusts:** The Foundation is the remainder beneficiary of various charitable remainder trusts requiring it to make annual distributions to the specified life income beneficiaries. Charitable remainder trusts provide for the payment of distributions to the grantor or other designated beneficiaries over the trusts' terms and/or designated beneficiaries' lifetimes, respectively. At the end of the trusts' terms, the remaining assets are available for the Foundation's use. Certain trusts specify that payments to the beneficiaries are limited to total trust income. Other trusts require that the Foundation make fixed payments or payments based on a fixed percentage of the fair value of the trusts' assets. At the end of the trusts' terms, the remaining assets are available for the Foundation's use.

In the case of a charitable remainder annuity trust, the distribution is a fixed amount, whereas in the case of a charitable remainder unitrust, the distribution is computed at a fixed percentage of the fair value of the trust's assets at rates ranging from five percent to ten percent (5–10%).

On the date each trust was established, the Foundation recorded a contribution equal to the difference between the fair value of the assets placed in trust and the amount of the estimated present value of the distributions to be made to the life income beneficiaries over the terms of the trusts, discounted at the then current Applicable Federal Rate. After recording the initial contribution, the Foundation has been making the stipulated annual distributions, recording investment gains and losses on the assets held in the trusts, and amortizing the discounts to present value. On any given date, the Foundation's remainder interest is represented by the difference between the fair value of the assets held by the trust and the present value of the estimated remaining distributions to be made to the life income beneficiaries.

**Charitable Lead Trust:** The Foundation is the beneficiary of two charitable lead trusts. The trusts are designed to make periodic payments to the Foundation for a fixed period of years, after which the trusts terminate and the assets pass to the designated individuals.

On the date the trusts were established, the Foundation recorded a contribution equal to the present value of the distributions to be made to the Foundation over the term of the trusts, using an estimated discount rate of three percent (3%).

**Pooled Life Income Fund:** The Foundation manages a Pooled Life Income Fund whereby the contributions of many donors may be combined for investment purposes. Each donor receives actual investment earnings in proportion to his or her ownership interest in the Fund. At the time of the donor's death, the value of the donor's ownership interest is assigned to the Foundation. On the date each Pooled Life Income Fund account was established, the Foundation recorded a contribution equal to the fair value of the assets received discounted for a term equal to the life expectancy of the donor at a rate mandated by the IRS based on the average of the monthly IRS discount rate over the past three calendar years.

Total split-interest agreements associated with trusts administered by the Foundation are as follows at:

June 30,	2014	2013
Assets held in charitable remainder trusts	\$ 43,223,886	\$ 38,978,968
Assets held in charitable lead trusts	2,132,432	2,130,325
Assets held in pooled life income fund	171,057	178,900
	45,527,375	41,288,193
Less associated liabilities	(20,662,911)	(18,858,934)
Net present value of trust assets administered by Foundation	\$ 24,864,464	\$ 22,429,259

For the years ended June 30, 2014 and 2013, \$2,043,219 and \$144,897, respectively, were included in contributions revenue relating to new split-interest agreements.

### Charitable Trusts Held by Others

**Charitable Remainder Trusts:** The Foundation is the remainder beneficiary of various charitable remainder trusts held by others. Charitable remainder trusts provide for the payment of distributions to the donor or other designated beneficiaries over the donor's or other designated beneficiaries' lifetimes. At the end of the trusts' terms, the remaining assets are available for the Foundation's use. At the inception of each trust, the Foundation recorded a contribution equal to the estimated discounted present value of the distribution expected to be received upon the termination of each trust. Thereafter, the Foundation has been recording adjustments to that estimate based on changes in the fair value of trust assets, changes in actuarial assumptions, and amortization of the discount to net present value.

## 7. SPLIT-INTEREST AGREEMENTS (Continued)

The net present value of the Foundation's beneficial interest in these trusts is as follows at:

<u>June 30,</u>	<u>2014</u>	<u>2013</u>
Gross value of beneficial interests	\$ 17,813,855	\$ 16,879,025
Less unamortized discount	(11,803,324)	(11,468,658)
Net present value of beneficial interests	\$ 6,010,531	\$ 5,410,367

**PERPETUAL TRUSTS:** Perpetual trusts provide for the distribution of the net income of the trusts to the Foundation; however, the Foundation will never receive the assets of the trusts. At June 30, 2014 and 2013, the fair value of assets held in perpetual trusts for the benefit of the Foundation was \$132,838.

## 8. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at:

<u>June 30,</u>	<u>2014</u>	<u>2013</u>
Land, building, and improvements	\$ 6,986,481	\$ 8,090,914
Furniture and fixtures	1,044,018	1,532,265
Equipment and other	3,005,466	3,351,603
	11,035,965	12,974,782
Less accumulated depreciation	(9,975,925)	(10,289,620)
Property and equipment, net	\$ 1,060,040	\$ 2,685,162

## 9. LINE OF CREDIT

In February 2011, the Foundation renewed a \$20 million, three-year committed, unsecured line of credit with a bank. The three-year commitment was extended for two months through March 2014. The interest rate on draws is at the LIBOR index floating rate plus 1.75 percentage points. The line of credit contains both a borrowing base calculation and annual loan covenants. In April 2014, the Foundation established a new \$10 million, one-year committed, unsecured line of credit with the same bank. The interest rate on draws will be at the Daily One Month LIBOR in effect from time to time plus 1.50 percentage points. The line of credit contains annual loan covenants. The loan covenants were met and the borrowing base calculations allowed for full access to the line of credit at June 30, 2014 and 2013. No amounts were outstanding at June 30, 2014 or 2013.

## 10. CAPITAL LEASE OBLIGATIONS

Effective October 1, 1999, the Foundation entered into an agreement to lease the building in which it operates at Walnut Street in Boulder, Colorado. Under terms of the lease, payments of \$54,750 are to be paid monthly through September 2014, subject to an annual CPI adjustment. Interest on the capital lease liability is imputed at 11.3% annually. The Foundation is also responsible for its share of the total costs incurred for operation, maintenance, and repair of the common areas as the sole tenant. In addition, the lessor has promised to make a nonreciprocal transfer of the building or its cash equivalent to the Foundation on or before September 2014. As a result of the commitment to transfer ownership of the building, the Foundation has accounted for the lease as a capital lease.

In May 2014, the lessor made a decision to gift \$3,500,000 to the Foundation in lieu of making a nonreciprocal transfer of the building. This pledge was booked in fiscal year 2014 with a promise to pay no later than October 31, 2014.

Future payments and interest are due under the capital lease as follows at June 30, 2014:

Total minimum lease payments required	\$	260,900
Less amount representing interest		(4,840)
<u>Present value of minimum lease payments</u>	\$	<u>256,060</u>

The remaining lease payments of \$260,900 are due in the fiscal year ending June 30, 2015.

At June 30, 2014, the book value and accumulated depreciation of property and equipment under the capital lease totaled \$5,750,000 and \$5,246,649 respectively.

## 11. NET ASSETS

Unrestricted net assets are comprised of the following at:

June 30,	2014	2013
Biofrontiers Institute	\$ 4,612,709	\$ 5,240,053
Stem Cell Center – Anschutz Medical Campus	750,000	1,938,922
University of Colorado – Colorado Springs	3,037,754	3,880,106
Endowment to support fundraising budget	30,002,377	21,553,479
Funds held for Boulder Alumni Association	1,131,042	1,233,037
<u>Total designated</u>	<u>39,533,882</u>	<u>33,845,597</u>
Undesignated	34,911,279	33,458,972
Less reserve for underwater endowments	–	(6,665)
<u>Total undesignated</u>	<u>34,911,279</u>	<u>33,452,307</u>
<u>Total unrestricted net assets</u>	<u>\$ 74,445,161</u>	<u>\$ 67,297,904</u>

Restricted net assets are comprised of the following at:

June 30,	2014	2013	June 30,	2014	2013
<b>Temporarily restricted:</b>			<b>Permanently restricted:</b>		
Academic	\$167,338,334	\$142,644,835	Academic	\$ 36,090,804	\$ 31,458,110
Athletics	5,185,377	6,094,109	Athletics	285,972	263,428
Faculty and staff compensation	25,653,172	18,322,769	Faculty and staff compensation	19,583,464	15,951,168
Financial aid	149,201,418	115,969,897	Financial aid	131,886,649	122,697,697
Land, buildings, and equipment	51,083,209	30,313,306	Land, buildings, and equipment	174,659	174,515
Library	6,886,721	5,340,223	Library	6,736,232	6,528,711
Other academic purposes	57,003,998	54,604,298	Other academic purposes	18,564,424	15,669,530
Professorship chairs	163,245,655	126,446,027	Professorship chairs	184,381,188	177,416,512
Research	76,479,806	52,002,673	Research	29,029,352	27,830,681
<u>Total temporarily restricted</u>	<u>\$702,077,690</u>	<u>\$551,738,137</u>	<u>Total permanently restricted</u>	<u>\$426,732,744</u>	<u>\$397,990,352</u>

## 12. NET ASSETS RELEASED FROM PURPOSE RESTRICTIONS

Net assets released from purpose restrictions are comprised of the following at:

June 30,	2014	2013
Academic	\$ 31,625,791	\$ 31,283,042
Athletics	6,148,950	5,984,102
Faculty and staff compensation	2,104,778	1,541,855
Financial aid	16,590,147	15,515,473
Land, buildings, and equipment	10,220,556	30,705,688
Library	400,678	503,967
Other academic purposes	7,238,500	7,931,092
Professorship chairs	9,571,051	8,979,119
Research	11,305,823	10,490,598
Distributed to other charitable entities	940,414	233,278
Total net assets released	\$ 96,146,688	\$ 113,168,214

## 13. OPERATING LEASES

The Foundation leases office space and equipment under various non-cancelable operating lease agreements that expire at various dates through 2016. The approximate future minimum lease payments under these leases are as follows:

Year ending June 30	
2015	\$ 130,900
2016	27,700
Total	\$ 158,600

Lease expense incurred during the years ended June 30, 2014 and 2013 was \$166,253 and \$170,256, respectively.

## 14. COMMITMENTS AND CONTINGENCIES

### Employee Benefit Plan

The Foundation sponsors a 401(k) plan for the benefit of its employees. Under the 401(k) plan, the Foundation matches employee contributions up to six percent (6%) of the employee's salary. For the fiscal years ended June 30, 2014 and 2013, the Foundation's matching contributions were \$110,643 and \$714,830, respectively.

During June and July 2013, the Foundation terminated a portion of its workforce (Note 1). In aggregate, the terminations represented a partial termination of the 401(k) plan. As a result of this partial termination, all accumulated benefits of affected employees were fully vested as of the employees' respective termination dates. The remaining participants' vesting continues to be determined according to plan provisions.

### Guarantees

The Foundation assists the University by guaranteeing a limited number of primary residence loans, through a local federal credit union, for qualified University full-time tenured and tenure-track faculty members under a program called the Faculty Housing Assistance Program ("FHAP"). The Foundation guarantees up to \$80,000 for each qualified loan. As of June 30, 2014, the Foundation has guaranteed 31 FHAP loans totaling \$2,139,979. As a condition of the guarantees made by the Foundation, the sponsoring institution has required the Foundation to maintain a designated cash balance of approximately \$250,000. This balance is included in other assets.

### Legal

The Foundation has been involved in various claims and other legal proceedings that arise from time to time in the ordinary course of business. The Foundation does not believe such matters will have a material adverse effect on its financial position, changes in net assets or cash flows.

## 15. RELATED PARTY TRANSACTIONS

In addition to amounts and transactions disclosed in the preceding notes and consolidated financial statements, the following is a summary of related party transactions between the Foundation and the University.

As part of its program operations, the Foundation received certain development service fees from the University for the years ended June 30, 2014 and 2013, respectively, as follows: \$0 and \$5.1 million for fundraising operations and other programs; \$2.9 million and \$2.5 million for development service fees from the University's custodial funds. In fiscal year 2014, the Foundation transferred to the University \$16,096,000 to support its fundraising costs (see Note 2 Development Expenses).

# CU Foundation Officers and Leadership

## CHAIR

**Carl A. (“Spike”) Eklund** ('67 AS, '71 JD) is a retired partner at Ballard Spahr in Denver, specializing in bankruptcy and corporate restructuring. Carl has served on the CU Foundation board since 2005 as a trustee, director and chair of the membership and governance committees. Prior to his Foundation work, he was involved at the campus level as a member of the Law School Building steering committee. Carl and Nan Eklund served as the Creating Futures campaign chairs for the Anschutz Medical Campus. Carl is a recipient of the Law School Alumni Board's Award for Distinguished Achievement in Private Practice (1995). In 2000, he became a member of The Honorary Order of the Coif. Carl and his wife Nan, who holds a master's degree in the Child Health Associate Program from CU Denver, live in Denver.

## VICE CHAIR

**Jeremy O. May** ('92 BU) is president of ALPS Fund Services, Inc., a company that provides administration services to open-end, closed-end, exchange-traded and alternative investment funds. Jeremy is also president and chairman of the board of the Reaves Utility Income Trust and the ALPS Series Trust. He has been a director and trustee of the CU Foundation since 2006 and was elected vice chair of the board in 2012. Since 2006, Jeremy has chaired the CU Foundation's Audit, Compensation, and Governance committees. He is a graduate of CU-Boulder and resides in Denver.

## BOARD OF DIRECTORS: COMMITTEE CHAIRS 2013–14

- Audit Committee Edward A. Osborne
- Compensation Committee Andrew J. Safir
- Finance/Operations Committee Gary R. Anderson
- Governance Committee Jeremy O. May
- Investment Policy Committee Earl L. Wright

## BOARD OF TRUSTEES: COMMITTEE CHAIRS 2013–14

- Development Committee Karen L. Possehl and Betsy A. Mangone
- Membership Committee Jandel Allen-Davis, MD

## OFFICERS AS OF JUNE 30, 2014

- Dan B. Palmquist, Vice President and CFO
- A. Keller Young, Vice President and General Counsel
- Scott H. Dunn, Controller

## ADMINISTRATION

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# CU Foundation Officers and Leadership

## 2013–14 BOARD OF TRUSTEES AS OF JUNE 30, 2014

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Colorado Springs, CO

**Jandel T. Allen-Davis, MD\***

Kaiser Permanente  
Highlands Ranch, CO

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'57 BU  
Retired, Arthur Andersen  
Littleton, CO

**Gary R. Anderson\***

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Retired, StorageTek Corporation  
Golden, CO

**Richard P. Anderson**

'68 BU  
Anderson Insurance Group  
Coral Gables, FL

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'65 BU, '72 MBA  
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Boulder, CO

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Greenwood Village, CO

**William R. Barclay**

Martek Biosciences  
Boulder, CO

**Margaret M. Bathgate\***

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Englewood, CO

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'83 MPA  
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Denver, CO

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President, University of Colorado  
Denver, CO

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'80 DDS  
Anschutz Medical Campus  
Alumni Assn.  
CU School of Dental Medicine  
Aurora, CO

**Fredrick J. Bradford\***

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McLeod Alexander Powel & Apffel  
Galveston, TX

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'54 BU  
Denver, CO

**Thomas G. Brown<sup>3</sup>**

'56 BU, '64 LW  
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Littleton, CO

**Richard M. Burridge, Sr.**

'51 BU  
RMB Capital Management  
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Conventional Wisdom  
Boulder, CO

**William C. Caile**

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Branzan Investment Advisors  
Denver, CO

**Eleanor N. Caulkins**

'77 LA  
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Chancellor, University of Colorado  
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Jeddah, Saudi Arabia

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Longmont, CO

**Douglas H. Kelsall**

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DH Kelsall & Associates  
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Massey Quick & Co.  
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Degrees indicated are CU degrees only.

\* Director

<sup>1</sup> Ex-officio, non-voting

<sup>2</sup> Ex-officio, voting

<sup>3</sup> Honorary

# CU Foundation Officers and Leadership

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**Earl L. Wright\***

AMG National Bank  
Castle Rock, CO

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★ Director

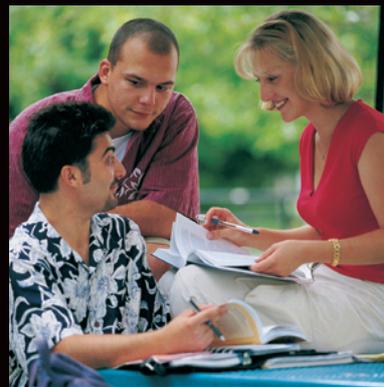
<sup>1</sup> Ex-officio, non-voting

<sup>2</sup> Ex-officio, voting

<sup>3</sup> Honorary



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